Mike & Beth Patterson 30 Cinnamon Mountain Road Mt. Crested Butte, CO 81225

April 30, 2017

Mr. Adam Zatorski King Systems LLC 222 Maroon Avenue Crested Butte, CO 81224

Dear Adam -

I am happy to write this reference letter for King Systems. Beth and I are very pleased with the audio video systems that your firm designed and installed at our second home in Crested Butte. When we purchased our mountain home, King Systems was recommended to us by our realtor Corey Dwan with Benson Sotheby's. We had several objectives for the project:

- 1. Security cameras covering all key areas of the home. We wanted remote access to live and previously recorded video.
- 2. High quality music from multiple sources distributed throughout the home and outdoor entertaining areas.
- 3. HDTVs installed with multiple video sources including the security cameras.
- 4. Fast internet Wi-Fi coverage.
- 5. Simple operation of all AV systems.

The house was over 20 years old with no pre-existing AV wiring and we encountered numerous installation challenges. You worked patiently with us to discuss options and solutions. We found you and your staff to be very courteous and professional. I particularly appreciate your personal attention on the job site and quick follow up to our many questions. It can be tough to oversee complex projects long distance. Since we do not live in the house full time, it was reassuring to turn over the keys and let King Systems complete the work.

The final result was outstanding. The installations are clean and well integrated with our home interior. We rely daily on the cameras to monitor the property remotely via iPhone. The Crestron automation makes operating everything convenient and intuitive. From previous installations in other homes, I am well aware that if audio video is difficult to operate, it will not be utilized. We regularly enjoy all aspects of the Crested Butte system. The music quality from the Sonus Faber speakers is phenomenal and the video quality from the Sony XBR 4K TVs is simply the best.

Lastly, you have personally welcomed us into the Crested Butte community. We now consider you a friend in addition to a valued service provider. I highly recommend King Systems for anyone seeking professional audio video. You will not be disappointed.

Best Regards,

Mike Patterson