

# CAPABILITY STATEMENT

King Systems, LLC

150 Capital Drive Suite 230

Golden, CO 80401

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## OVERVIEW

King Systems, 8a Certified, has been providing quality commercial solutions to meet our customer's audio-visual needs for over 15 years. Forward-thinking companies depend on our services to increase corporate efficiency by delivering reliable, cost-efficient and flexible solutions to meet their communication and collaboration needs. Our clients rely on us to deliver the products, personnel, and design that enable their company to work as efficiently as possible. Whether it is a conference room with world-wide video conferencing, a small collaboration room, a global operations center, or an executive office we provide solutions that will seamlessly enable your company to work at its peak efficiency.

Our goal is to help our clients realize their business and mission critical needs through a consultative team approach where all parties actively participate in the discovery, design, implementation and support processes.

Our technical staff are second to none in Colorado.

## SERVICES OFFERED

- Consulting
- Needs Assessment and Analysis
- Sales Effort Support
- RFP Generation and Response
- Architecture and Solution Design
- Solution Implementation
- Project Management
- Implementation, Optimization
- Training (technical & end user)
- Support and Maintenance
- Lifecycle Support and Refresh
- Outsourcing

## PAST PERFORMANCE

- **Comcast Panorama**  
Project Name: Denver Panorama Campus  
Project Value: \$1,511,036  
Architect: RNL  
Project Management: Jones Lang LaSalle
- **Customer: Twitter**  
Project Name: Boulder Campus 2016  
Project Value: \$589,340  
Design Consultant: Electro board  
Project Management: CBRE
- **Flotek Research & Development Lab**  
Project Name: Houston R&D Laboratory  
Project Value: \$300,000  
Site Contact: Mike Segall  
Architect: Energy Architecture  
Project Management: Harvey Builders of Houston

## TECHNOLOGIES

- Video Surveillance
- Video Teleconference (Telepresence)
- SIC Classifications: 1731, 7379 VTC
- Audio Visual
  - Conference Room, Auditorium, Classroom
- Operations Centers
- Digital Video Media (Digital Signage)
- Projection
- Control Systems
- Post-Installation Service

## King Systems Labor Rates

- **Field Installation Labor: \$76.25 per hour**
- **Supervision Labor: \$85 per hour**
- **Engineering Labor: \$105 per hour**
- **After Hours Support: \$125 per hour**
- **Preventative Maintenance:**  
Included in bid for the first year

## COMPANY INFORMATION

King Systems, LLC  
8a Certified Small Business  
DUNS: 117857412  
Cage Code: 3GAN3  
NAICS Codes: 238210, 334111, 334210,  
517410, 541410, 541490, 541511, 541512,  
561499, 541990, 541513, 541330, 517919,  
517110, 541519, 541990